

# TRANONT RESIDUAL COMPENSATION PLAN



Tranont offers the best commission payout plan in the industry with its DUAL Compensation plan features. The Tranont Compensation plan includes **UNLIMITED Depth** for the Tranont Volume bonus, which can provide you with a truly **RESIDUAL INCOME**. The Tranont Life Compensation includes **DYNAMIC COMPRESSION** for the Agent Base Shop Compensation which lets you take advantage of **LEVERAGED SALES**. Tranont also offers a **JEEP® BONUS** that is unmatched in the industry and accessible for a successful beginner! Enjoy these benefits and more with our **SEVEN COMMISSION GENERATORS** within the plan. At Tranont, we believe that our success is measured by how much income we generate for you.

The following are the details associated with the Tranont Compensation Plan:

## 1 COMPENSATION

Rank	Builder CORE Bonus	Volume Bonus	Jeep® Bonus	Leadership Bonus Pools	Max Pools
Associate	-	-	-	-	-
Jade	-	\$250	\$350	-	-
Pearl	\$2,000 (if in 90 days)*	\$500	\$500	-	-
Ruby	\$5,000 (if in 120 days)*	\$1,500	\$500	-	-
Sapphire	\$10,000 (if in 6 months)*	\$4,500	\$500	-	-
Emerald	\$20,000 (if in 1 year)*	\$7,000	\$500	4% - 1 Share	\$1,500
Diamond	-	\$14,000	\$500	4% - 2 Shares	\$3,000
Black Diamond	-	\$20,000	\$500	9% - 1 Shares	\$5,000 + \$3,000
Red Diamond	-	\$35,000	\$500	9% - 2 Shares	\$25,000 + \$3,000
Blue Diamond	-	\$50,000	\$500	9% - 4 Shares	\$85,000 + \$3,000

\*To qualify for Builder CORE Bonus, Associate must purchase Builder Pack at signup or upgrade with 10 calendar days. Must also attain rank within specified time and maintain 200 PV each month from sign-up. Qualification time begins on date associate joins Tranont.

## 2 RANK REQUIREMENTS

Rank	PV	Tranont Volume*	Personal Sponsored	Max Leg %
Associate	-	-	-	-
Jade	100	1,500	3	65
Pearl	100	5,000	3	50
Ruby	200	10,000	3	45
Sapphire	200	25,000	3	45
Emerald	200	50,000	3	45
Diamond	200	100,000	3	40
Black Diamond	200	200,000	3	40
Red Diamond	200	400,000	3	40
Blue Diamond	None	1,000,000	3	40

\*Does not include TranontLife Volume

## 3 CORE STARTER BONUS

Type	Bonus	PV*	GV*
Wealth CORE	\$30	100	100
Health CORE	\$30	100	100
Builder CORE	\$70	200	200

\*Volume listed applies to first CORE purchase; monthly customer Health 3 Pack = 70 PV

## COMPENSATION PLAN DETAILS

### JEEP® BONUS DETAILS

- Associate must be the registered owner of a qualified Jeep® (the “Vehicle”) to receive the Jeep bonus.
- Associate must qualify each month at the rank of Financial Consultant or higher to receive Jeep® Bonus.
- As an alternative to earning the Jade rank, Associate can earn a \$500 Jeep® bonus by maintaining 1,500 PV and a minimum of 3 Customers or 3 Retail Services (*Associate must be the registered owner of the Vehicle*).
- Associate must have 1,500 in group volume and meet the minimum leg requirements to qualify for the Tranont Jeep® Bonus.
- Jeep® Bonus payment is limited to 2 cars per household or business partnership.
- Associate can earn 2<sup>nd</sup> Jeep® bonus in household or partnership by, first purchasing a second qualified Vehicle and maintaining the Jade rank, or higher, for 2nd partner position. Second position must also maintain 400 PV each month.
- Tranont will pay Associate up to the amount specified in the Jeep® Bonus program.
- Tranont is not responsible for securing the vehicle, securing/paying the lease or securing/paying the loan payment of the vehicle associated with the Jeep® Bonus program.
- Tranont will pay the Jeep® Bonus to qualifying Associates as long as Associate is able to provide continued proof of lease/ownership on a bi-annual basis or as requested by Tranont.
- All Jeep® makes and models are accepted and approved for the Tranont Jeep® Program.
- Associate must apply the Tranont decal package to the vehicle and send picture of the vehicle with decals to Tranont Support ([support@tranont.com](mailto:support@tranont.com)) to qualify for the Jeep® Bonus.
- All associates must adhere to the Jeep® Bonus program to continue to receive Jeep® Bonus
- If Associate is unable or unwilling to purchase a qualified vehicle they will receive their qualified rank Volume bonus only.
- Qualifying Jeep vehicles must be three (3) model years old or newer at the time of purchase and must be upgraded if the vehicle becomes more than 6 model years old. Jeep® Wranglers may be five (5) model years old or newer to qualify for the Jeep bonus.
- Associate is solely responsible for any lease, loan payment, auto insurance, and/or service of the vehicle.
- Tranont or TranontLife is not responsible for any accident, dismemberment or death relating to driving or occupying any car associated with the Car Bonus program.
- Jeep® is a registered trademark of Chrysler Group LLC.

### COMPENSATION PLAN DETAILS

- Personally Sponsored (PS): Includes any individual that you personally referred to Tranont at the Associate Level.
- Personal Volume (PV) & Customer Volume (CV): Volume from an Associate’s personal orders and sales.
- Group Volume (GV): The Personal Volume of all other Associates in the Associate’s Organization after the Max Leg % rule has been applied (*does not include TranontLife volume or points*).
- Group Volume calculations are subject to Leg % requirements outlined in the compensation table.
- Active: A Tranont Associate is Active if they have 100 PV within a given month & pay their annual renewal fee of \$49 (*paid on anniversary date*).
- Associates must have at least 3 personally sponsored Associates to qualify for commissions all ranks above Associate in the Tranont Compensation Program (*does not include TranontLife Compensation Program*).
- Commissions are calculated and paid on the 10th day of each month and are paid one full month in arrears.
- Commission qualifications must be met within the calendar month to be considered for commission payment.
- Leadership Bonus Pools: Tranont Bonus Pools will be paid up to the percentage outlined in the Tranont Compensation Table.
- Leadership Bonus Pools: Tranont Bonus Pools are calculated on total company Group Volume for a given month.
- Leadership Bonus Pools: Pool commissions are subject to the total company Group Volume and the number of shares in the given pools each month. Pool commissions are calculated based on the individuals that qualify for the pools and the number of shares in each month.
- To qualify for Builder CORE Bonus, Associate must purchase Builder Pack at signup or upgrade with 10 calendar days of signup. Associate must also attain rank within specified time and maintain 200 PV each month from sign-up. Qualification time begins on date associate joins Tranont.

- Rank qualifications for the Builder CORE Bonus must be met within the specified time outlined but will be counted from pay period to pay period.
  - Example: Associate joining Tranont on January 5<sup>th</sup> will have until April 10<sup>th</sup> (April Commission Date) to qualify for the Pearl rank requirements
- Tranont Retail Services consist of products and services that are available to Tranont Associates to use or retail to others. These services currently consist of Merchant Processing (National Processing), Satellite TV (Direct TV & Dish), Legal Services, Business Phones (Jive), Business Defend (Invisus), Home Security (NorthStar, VIVINT) and Tranont Energy.
- Tranont reserves the right to pay monthly commissions off the profit Tranont receives from the Retails Wealth Services partners for the service.
- Tranont Retail Services Commission percentages paid to the associates are based on the number of Active Retails Services Accounts. See the following details below:

Tranont Customer Volume (CV)	Commission %
0 - 499	10%
500 - 999	20%
1,000+	35%

- The following table outlines the Core Tranont Services and Retail Service Partnerships, the Revenue Amount Tranont receives from each and Term of service:

Tranont Retail Service Commission Table - US	Amount	PV****	Term
Tranont Customer CORE	\$100	50	Life*
Tax Bot	\$9	3	Life*
Tranont Legal – Individual, Family, or Business	\$16, \$18, or \$35		Life*
Tranont Defend – Various Products & Packages	\$5-\$30 (depending on product)	30%	Life*
Tranont Credit Services	\$50	15	Life*
Direct TV & Dish	\$30	10	1 Year*
Tranont Solar***	\$2000**	30%	1 Year*
Merchant Processing (National Processing)	50% of received profit	30%	Life*
Business Phone (Jive)	40% of received profit	30%	Life*
Business Defend (Invisus)	50% of received profit	30%	Life*
Tranont Tax Service	50% of received profit	30%	Life*
Tranont Credit Services (Re-Credit)	50% of received profit	30%	Life*
Tranont Entity & Estate Planning	50% of received profit	30%	1 Year*
Tranont Home Security (Northstar)***	\$30	10	1 Year*
Tranont Energy	50% of received profit	30%	Life*
Sprint	\$10	3 Per Line	1 Year*

\*As long as customer continues paying for the service(s) Commissions are based off of the amount collected by Tranont. Commissions paid for the term of 1 or 2 years will pay consecutive after the first months of commissions are paid.

\*\*This amount is shown for illustration purposes only and based on an average system installation. Actual revenue will vary. Commission is paid to referring Associate at 30% of revenue received in a lump sum payment. PV is also based on actual revenue received and amortized over 12 months

\*\*\*Tranont Solar pays an upfront bonus of 30% of the commission paid to Tranont

\*\*\*\*All Retail Service Commission PV Percentages are based off the proceeds paid to Tranont by Tranont's Partner vendor. Example: \$100 paid to Tranont = 30 PV or 30%

Tranont Retail Service Commission Table - Canada	Amount	PV****	Term
Tranont Customer CORE	\$100	30	Life*
Tax Bot	\$9	3	Life*
Tranont Defend – Various Products & Packages	\$5-\$30 (depending on product)	30%	Life*
Tranont Solar***	Up to \$2000**	30%	1 Year*
Merchant Processing (Take Payments)	50% of received profit	30%	Life*
Business Phone (Iristel)	Up to 40% of received profit	30%	Life*
Internet (Iristel)	Up to 40% of received profit	30%	Life*
Business Defend (Invisus)	50% of received profit	30%	Life*
Tranont Credit Services (Debt Freedom)	50% of received profit	30%	Life*
Tranont Home Security (VIVINT)***	\$30	10	1 Year*
Tranont Energy	50% of received profit	30%	Life*

\*As long as customer continues paying for the service(s) Commissions are based off of the amount collected by Tranont. Commissions paid for the term of 1 or 2 years will pay consecutive after the first months of commissions are paid.

\*\*This amount is shown for illustration purposes only and based on an average system installation. Actual revenue will vary. Commission is paid to referring Associate at 30% of revenue received in a lump sum payment. PV is also based on actual revenue received and amortized over 12 months

\*\*\*Tranont Solar pays an upfront bonus of 30% of the commission paid to Tranont

\*\*\*\*All Retail Service Commission PV Percentages are based off the proceeds paid to Tranont by Tranont's Partner vendor. Example: \$100 paid to Tranont = 30 PV or 30%

- Tranont Retail Services also generate Personal Volume at the rate of 30% of the revenue Tranont receives from the Retail Service partner(s) for the services (see above table).
  - Example: \$100 profit paid to Tranont from National Processing generates 30 points of Personal Volume to the referring Tranont Associate.
- Tranont CORE Health products provide associates with the opportunity to earn volume and commission for the product pack or for individual product sold. These commissions differ from the Retail Commissions available with the Tranont Wealth CORE and Retail Services.
- The following table outlines the Tranont Health products, price and Associate volume and Customer volume for each of the products.

Tranont Health Retail Service Commission Table	Retail Pricing	Preferred Pricing	Associate Pricing	Associate Volume	Customer Volume
[Life]	\$50	\$45	\$40	25	20
[Balance]	\$45	\$40	\$35	20	20
[Vibe]	\$50	\$45	\$40	25	20
Tranont Health CORE	\$145	\$130	\$115*	100**	70
Tranont Builder CORE			\$215*	200	150

\*Additional \$25 charge for Tranont Back Office Business Tools is required for Associates while on the CORE (e.g., Tranont Health CORE with Back Office Business Tools = \$140/month, Tranont Builder CORE with Back Office Business Tools = \$240/month). \*\*100 PV is given for the first CORE purchase in each month. 70 PV is given for each purchase thereafter.

- Tranont allows Preferred Customers to purchase Tranont Retail Health products at preferred customer pricing.
- In order to maintain Preferred Customer status, customer must pay an annual \$40.00 USD Preferred Customer Membership
- Customer Volume counts towards your Personal Volume
- In order to participate in the Tranont Compensation Plan, Associate must maintain a business that is free and clear of any disciplinary action and must be active in the month that commissions are paid.
- Tranont reserves the right to charge a \$3.00 check fee for all commissions payments made to Tranont Associates.
- All income potentials are listed in this document for example purposes only and assumes a fully maximized compensation structure and are not guaranteed in any way.
- Tranont Compensation Plan is subject to change at any time.

- Tranont is not obligated to provide written notice of any compensation updates or changes, however all efforts will be made to give Associates a thirty (30) day notice to all Compensation Plan changes. Tranont Compensation Plan will be made available at [www.tranont.com](http://www.tranont.com).
- Tranont provides a written disclosure outlining percentages of compensation paid at the various Tranont Ranks.
- Non-Active Tranont Associates may pay \$35/month for the Tranont Business Tools, no PV is generated, and no compensation is paid until the minimum 100 PV is met.
- Active Tranont Associates will be charged \$25/month for the Tranont Business Tools.
- Tranont Associates are required to renew their Associate membership with Tranont on an annual basis by paying the Tranont Annual Membership fee of \$49. Associates who allow their membership to expire are not eligible for any form of bonus or commission payment while their membership was not current.

